Founder Succession and Accounting Properties*

JOSEPH P.H. FAN, The Chinese University of Hong Kong

TJ WONG^a, The Chinese University of Hong Kong

TIANYU ZHANG, The City University of Hong Kong

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^a Corresponding author: School of Accountancy, The Chinese University of Hong Kong, Shatin, Hong Kong, PRC. Tel: +852-2609-7750, Email: tjwong@cuhk.edu.hk

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ABSTRACT

Using a sample of 231 entrepreneurial firm successions in Hong Kong, Singapore, and Taiwan, we find that firms' unsigned discretionary accruals decrease while timely loss recognition increases subsequent to successions, suggesting a shift in accounting toward a less insider-based system. We argue that the change in accounting properties is due to the loss of specialized assets in the succession process, such as the entrepreneur's reputation and political/social networks, inducing the firm to adapt to market-based rather than relationship-based contracting. Moreover, we find that the extent of the shift in accounting is larger in founder successions than in subsequent (non-founder) successions, as the dissipation of specialized assets is greatest in founder successions.

Keywords: Succession, founder, corporate governance, accounting properties.

JEL classification: G32; L14; M41